

# Turn employer group performance into a driver of growth, retention, and financial results

Health plans are under increasing pressure to do more than explain costs and care quality—they need to actively improve them. Employers and brokers expect clear answers, measurable outcomes, and proactive guidance on how to manage spend and improve member health.

Yet too often, fragmented data and static reporting limit your ability to influence outcomes, demonstrate value, or act early.

Employer group performance is no longer a reporting function—it's a **core business capability** that drives retention, broker confidence, and long-term growth.

## From reporting results to improving performance

MedeAnalytics helps you move beyond explaining what happened to actively improving what happens next.

We enable you to identify, prioritize, and act on the highest-impact opportunities, faster and earlier in the process, to reduce costs, improve outcomes, and optimize benefit design so you can guide employer groups and brokers with confidence.

By bringing together data, analytics, and action on one platform, you can:



Focus and prioritize drivers with the greatest impact on performance



Intervene earlier and act faster to manage rising costs and risk



Turn insights into clear, timely actions that support more confident decisions

**The result is a shift in your role from report provider to trusted performance partner.**

## Deliver measurable impact for employer groups and brokers

With a more proactive, performance-driven approach, you can:

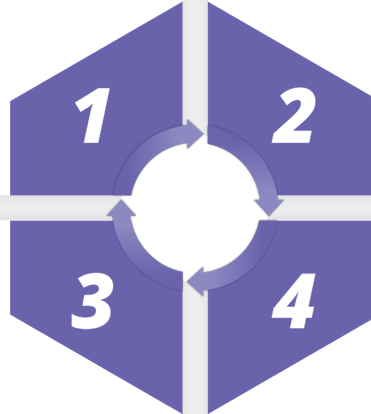
- **Improve employer outcomes** with earlier, more targeted interventions
- **Strengthen broker and employer relationships** through clearer, more actionable insights
- **Support confident renewal decisions** with a stronger, data-backed value story
- **Differentiate in a competitive market** by demonstrating real impact on cost and quality
- **Accelerate decision-making** by connecting insights directly to action

### See the full picture of performance

- Gain visibility across cost, utilization, and risk
- Integrate social risk insights for a more complete view to drive intervention effectiveness
- Enable real-time benchmarks and forecasting to track performance against peers

### Identify and prioritize based on impact

- Predict high-cost members and emerging risk earlier
- Uncover cost drivers, utilization trends, and performance gaps
- Focus on the highest-value opportunities to reduce costs and improve outcomes



### Deliver value, engagement, and trust

- Provide interactive, embedded analytics insights that go beyond static reports
- Enable self-service, customizable report building
- Automate reporting of stop-loss thresholds
- Increase client satisfaction through improved reporting speed and efficiency

### Turn insights into action

- Surface next-best actions to guide employer and broker decisions
- Support benefit design, care management, and renewal strategies
- Enable integrated action planning and performance tracking

## Measurable health plan results

**75%**

reduction in ad-hoc report  
turnaround time

**\$2.9M**

savings from increased  
efficiencies and revenue growth  
(<500k-member plan)

**Up to 3:1**

ROI when interventions align  
to social risk drivers of cost

## Make performance your competitive advantage

MedeAnalytics' **Employer Group Performance solution** is how health plans prove value, not just report on it. We help you move beyond visibility to measurable impact so you can improve outcomes, strengthen relationships, and drive sustained growth. Find out why so many health plans choose MedeAnalytics to elevate employer group performance and drive financial impact.

[Talk to our team](#)

