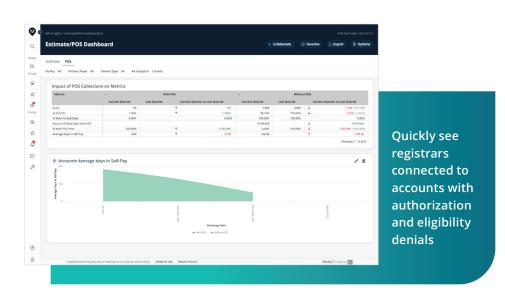
Connect front-end activities to back-office financials

One of today's top priorities for hospitals and health systems is elevating the financial patient experience. By doing so, organizations can benefit in three key areas: patient financial responsibility, cost to collect on outstanding accounts, and workforce shortages. To improve the overall efficiency and effectiveness of the patient access team, provider organizations need analytics capable of connecting front-end data to back-office claims.

Workforce Quality Insights delivers the connections and insights necessary to monitor real-time measures and scoring, improve patient estimates and collections, reduce registration-related denials, and build operational and financial stability, regardless of EMR or other data system.



With Workforce Quality Insights, you can:

- Drive efficiency and performance quality within your patient access team
- Analyze and improve POS collections and reduce cost to collect by tracking AR days and days in self-pay
- Save time, money and resources without using SQL reporting resources
- Eliminate manual effort and free up resources
- Gather real-time, longitudinal insights into the quality of registrations, cash collections and estimates
- Enhance your EMR and financial systems by connecting any EMR, 835 data, or other front-end or back-end system for end-to-end revenue cycle management



Why you need Workforce Quality Insights

When data insights are extended across the organization with an enterprise analytics platform, you gain visibility into many areas of the business allowing you to tie back-end outcomes to front-end activities to assess:

- · Estimate accuracy
- Front-end denials and bad debt root cause
- Cash collections vs. opportunity
- · Account liquidation analysis

Potential returns

- Decrease days in AR by 15-25% using key insights into denials by completion status and identifying activities driving high AR
- Decrease denials by 10-20% using dashboards and workflows to track and enhance registrar performance improvement
- Improve patient satisfaction by assessing accuracy of patient estimates and implementing targeted education



Quantify the quality of pre-service activities



Reduce front-end denials



Increase POS collections



Improve your patient financial experience

Drive efficiency

Use Workforce Quality Insights to improve productivity and workflow within your patient access team, reducing time spent on determining root causes of front-end denials and standardizing a measurement process with customized metrics.

Integrate seamlessly

Workforce Quality Insights smoothly layers onto other solutions, quickly connecting front-end activities to back-office financials. Through rapid access to performance insights, you can easily assess wins and losses—and make changes to support more accurate patient estimates, improved cash collection vs. opportunity, and decrease front-end denials.

Improve financial health

Accomplish big goals such as significantly decreasing bad debt and uncompensated care. Use these insights to offer improvements to POS collections processes, improving the patient financial experience.

Create transparency

Easily access performance dashboards within the tool to share with leadership and users alike. This insight cultivates openness, demonstrates value to leaders, inspires staff improvement, and showcases the powerful impact of well-executed, pre-service actions on revenue realization and patient satisfaction.

Direct visibility to back-end outcomes for early intervention: Estimate accuracy, front end denials and missed cash collection opportunities

