



data sheet

Use data insights to drive better mid-cycle performance and reduce risk

Shrinking margins and rising costs of supplies and labor are making it more important than ever to maximize reimbursements, minimize audit risks, and have a clear picture of how your documentation, coding, and compliance performance are impacting net revenue. Leveraging data to reveal opportunities for improvement will help to increase revenue capture while minimizing risk of recoupment. Ultimately, the revenue you worked hard to collect remains on your balance sheet.

Revenue Integrity Suite—CDI Insights, Audit Monitor, Compliance Plus, and Physician Insights—create impact in both inpatient and professional services by providing mid-cycle teams with complete visibility into their performance and connecting their improvements to financial impact. Automatically generated reports quickly highlight where disconnects exist so that actionable education and targeted actions can be taken. Audit teams are supported with a robust workflow tool to collect needed documentation across varying teams and analytics to monitor trends across government and commercial audits.

With MedeAnalytics Revenue Integrity, you can:

- ▶ Automatically create reports for CMI, CC/MCC, LOS, SOI and more
- ▶ Easily distribute reports to rapidly identify areas of improvement for clinical documentation
- ▶ Drill down to identify diagnoses that lack specificity and the physicians who struggle with it
- ▶ Perform HCC analysis to improve documentation performance and help ensure appropriate reimbursement aligned to a patients' risk adjustment factor
- ▶ Identify areas of improvement for reducing denials
- ▶ Track high-risk claims based on defined rules and perform internal audits
- ▶ Respond to government/commercial audits effectively to avoid fines and penalties
- ▶ Monitor trends to discover areas of improvement for compliance for government/commercial audits



Why you need Revenue Integrity Suite

Even strong coding, CDI and audit teams need deeper insights that EHRs and workflow tools often don't provide.

Our Revenue Integrity Suite gives you the ability to drill down and analyze data by physician, specific codes, and benchmarking variances. Easy dashboard exports simplify reporting--saving you significant time and effort.

Audit monitoring allows you to proactively identify risk areas, mitigate and reduce revenue loss, and track and manage denials on the same platform. Robust physician performance monitoring ensures that your CDI team builds targeted training to meet your organization's strategic goals.

Potential returns

- ▶ 10-35% increase in CMI
- ▶ 10-40% increase in CC/MCC capture rate
- ▶ 100-200% increase in average rate of return per CDI specialist
- ▶ 95% reduction in time to build reports
- ▶ 10-20% improvement in appeal success rate



Get actionable insights into CDI opportunities



Efficiently monitor and work audits



Reduce time spent building reports



Support inpatient and professional services

Revenue Integrity Suite:

Audit Monitor

Audit Monitor supports tracking and management of government and commercial payer audits for hospital and professional settings, as well as checklist-based internal compliance audit workflow. The all-in-one solution offers complete workflow and analytics capabilities. Pre-built audit workflow tools provide web-enabled collaboration for responding to government and commercial audit requests, allowing users to assign tasks and enhance collaboration among different teams. The checklist-based internal audit workflow enables compliance teams to proactively review claims for billing and coding risks. Analytics dashboards provide easy access to review details on audit outcomes, staff productivity and appeals effectiveness.

Compliance Plus

Compliance Plus adds to Audit Monitor capabilities by enabling a risk rules engine to identify potential billing and coding risks. This helps providers and managers to prioritize areas of focus, track trends over time, and create the action plans necessary to minimize organizational risk. Compliance Plus extends the compliance team's analytics beyond proactive compliance risk analytics with mid-cycle denials analytics, basic accounts receivable analysis, and MEDPAR and PEPPER analysis.

CDI Insights

CDI Insights identifies potential documentation and coding opportunities beyond the low-hanging fruit. CDI and coding teams can use these insights to create actionable education for providers and monitor performance over time. CDI Insights provides coding impact analysis, chronic conditions and HCC analysis, documentation and coding performance, and mid-cycle denials analytics. Trends and root cause analyses equip your teams with the insights they need to drive improvement plans.

Physician Insights

Physician Insights focuses on the professional practice space and identifies potential opportunities and risks in documentation and coding. Through robust analytics, you can identify billing and coding audit risk for professional claims line items, find unspecified code usage, and compare E&M by specialty with benchmarking based on Medicare Part B Physician/Supplier procedure summary data (PSPPS). Risk trends teams are equipped to create mitigation and education plans to improve clinical and financial outcomes.

Client results

95% reduction in time to build reports

8.6% reduction in ALOS for 2 DRGs

13% increase in CMI

12% increase in CC/MCC capture rate

MedeAnalytics

For more information about MedeAnalytics Revenue Integrity, visit our solutions page.

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